

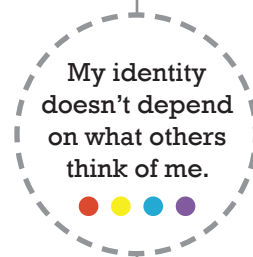
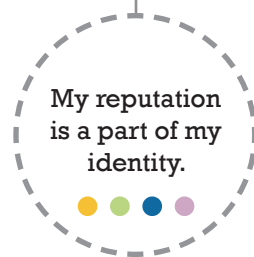
Which makes you more *uncomfortable*: making small talk with strangers or being left alone?



Would you rather be somewhat skilled in many areas or extremely skilled in one area?



Which is more important: your reputation or your identity?



Look at your answers above. Which of the eight colors did you get *each time*?

● or ● or ● or ●—you are an  
**extravert**

● or ● or ● or ●—you are an  
**introvert**

Do you spend more time enjoying the present or discussing the future?

Enjoying  
the present,  
here and now.



Discussing  
the future and  
its possibilities.



Are you a pro at following instructions, or do you try to put your own spin on things?

Following like a  
pro. Success is  
important.



Putting my own  
spin on things.  
Originality is  
important.



Would you rather take a class in science or philosophy?

Science,  
as long as  
there are lab  
experiments.



Philosophy,  
as long as the  
discussions are  
stimulating.



Look at your answers above. Which of the eight colors did you get *each time*?

● or ● or ● or ●—you are an

**sensing**

● or ● or ● or ●—you are an

**intuition**

You see a friend's young son holding his elbow and crying. What's the *first* thing you ask?

What  
happened?



Are you  
all right?



When choosing a piece of furniture, which do you value more: form or function?

Form.  
How it looks  
and feels.



Function.  
How well it fits  
my purposes.



Your head and your heart disagree. Which has the final say?

My head.  
I'd rather be  
logical than  
sentimental.



My heart.  
I pick what  
seems best for  
everyone.



Look at your answers above. Which of the eight colors did you get *each time*?

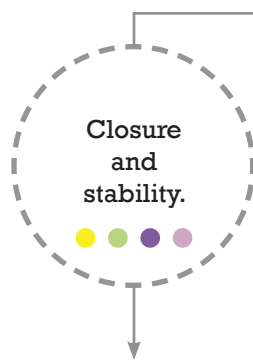
• or • or • or •—you are an  
**thinking**

• or • or • or •—you are an  
**feeling**

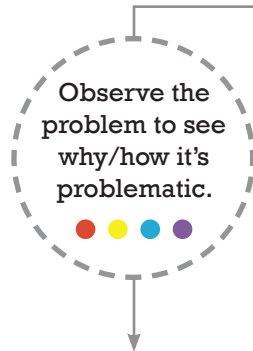
When you plan a vacation, which is more important: the journey or the destination?



Which do you value more: closure and stability or openness and flexibility?



Would you rather observe a problem or organize its solution?



Look at your answers above. Which of the eight colors did you get *each time*?

Green or Blue or Purple or Pink—you are an  
**judging**

Red or Orange or Yellow or Dark Blue—you are an  
**perceiving**