# The Extraverted Types

### Extraverted Intuition

· ENTP · ENFP ·

### Extraverted Sensing

 $\cdot$  ESTP  $\cdot$  ESFP  $\cdot$ 

### The Inspirational Leader

- easily produces a flow of imaginative ideas, stories, words, and possibilities
- doesn't just think out of the box: he or she runs over it.
- enjoys confronting—and conquering—what others consider impossible
- illustrates ideas and theories through stories and metaphor
- inspires others through innovative or exciting actions, words, or ideas
- is enthusiastic and clever but is bored easily

Cameron Frye, this one's for you.

-Ferris Bueller

### Extraverted Thinking

 $\cdot$  ENTJ  $\cdot$  ESTJ  $\cdot$ 

### The Achiever

- likes to create order in his/her surroundings, organizing people and objects
- loves a challenge
- is an efficient organizer
- is very competitive and wants to win at any cost, but prefers to fight fair (to be the undisputed winner)
- doesn't have time for personal matters if there's a job to get done
- desires justice and punishment
- seeks to impress others, sometimes through perfectionism
- is most likely to be a CEO

It's Levi-O-sa, not Levios-AR.

-Hermione Granger

### The Thrill-Seeker

- is very physically-driven
- values experience and stimulation over reflection and discussion
- wants and needs action and excitement
- prefers hands-on learning or working
- is spontaneous, athletic, adventurous
- usually acts before thinking; is impulsive
- desires immediacy
- is the type most likely to be a party animal, heavy drinker, salesman, or bully
- likes to be the center of attention
- prefers to live in luxury

A Martini. Shaken, not stirred.

—James Bond

### Extraverted Feeling

· ENFJ · ESFJ ·

## The Helper

- likes to improve situations and help people realize their full potential
- wants to know when or where help is needed
- knows LOTS of people
- is very sensitive to those who seem excluded
- desires harmony and happiness for everyone
- is a great team leader, figuring out each member's strengths and encouraging all
- wants to discover what people have in common so they can connect
- is usually a chatterbox
- might be a people-pleaser

We have to help Mr. Tumnus!

-Lucy Pevensie

# The Introverted Types

## Introverted Intuition

 $\cdot$  INTJ  $\cdot$  INFJ  $\cdot$ 

## The Prophet

- is adept at making educated guesses
- makes predictions about the future by observing trends and patterns
- makes connections and looks at the big picture
- has to bring dreams and ideas into reality
- strives for enlightenment
- is very ethical and known for wisdom
- advocates for ideas (T) or people (F)

I had my suspicions.

-Albus Dumbledore

## Introverted Thinking

 $\cdot$  INTP  $\cdot$  ISTP  $\cdot$ 

## The Thinker

- is extremely logical
- tries to make sense of theories (N) or how things work (S)
- wants to understand, not control
- analyzes situations, determines causes, foresees consequences
- takes time to investigate and scrutinize before making decisions
- best at fixing (S) or figuring out (N)
- requires definitions and credibility from people he/she is forced to work with

I'm not a psychopath, Anderson.
I'm a high-functioning sociopath.
Do your research.
—Sherlock Holmes

## Introverted Sensing

· ISTJ · ISFJ ·

## The Loyal Citizen

- is a sensible person who likes structure and values establishments
- compares present experiences with past ones
- is the most modest and conventional type
- is accountable and loyal
- is considerate of others, time and money
- thinks practically in concrete details
- has an excellent memory
- is most likely to have a job working or serving others in an establishment: banker, stay at home parent, nurse, security guard

That's for Frodo! And for the Shire!

And that's for my old Gaffer!

—Samwise Gamgee

### Introverted Feeling

· INFP · ISFP ·

#### The Idealist

- is personal and passionate
- is very empathetic and cares deeply about causes and social or environmental issues
- places more importance on individuals and motive than on universal justice and rules
- is tolerant, open-minded, and forgiving
- values uniqueness of individuals
- seeks beauty in everything
- is the best type at reading people
- may be a push-over
- values integrity and truthfulness

Hagrid had an unfortunate liking for large and monstrous creatures.

-Reubus Hagrid